## Massachusetts Division of Insurance Annual Report of Membership in Small Group Health Insurance Plans <sup>1</sup> as of December 31, 2004

COVERED LIVES BY COUNTY	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	TOTAL
COMMERCIAL INSURANCE CARRIERS	Covered Lives														
(WITH 2004 MEMBERSHIP ACCORDING TO 2004 ANNUAL REPORTS)	at End of Year														
1 Aetna Life Insurance Company	27	0	6	0	39	0	0	44	86	48	72	12	21	81	436
2 Chesapeake Life Insurance Company	14	0	0	1	8	0	2	0	9	0	12	6	3	9	64
3 Conseco Senior Health Insurance Company 2, 3	0	0	1	0	1	0	0	0	0	0	0	1	0	0	3
4 Fallon Health & Life Assurance Company	0	0	0	0	8	0	0	0	23	0	6	0	0	7	44
5 Fortis Benefits Insurance Company	836	16	34	286	229	0	20	15	445	425	219	180	75	17	2,797
6 Fortis Insurance Company <sup>4</sup>	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1
7 GE Group Life Assurance Company 5	0	0	0	0	0	0	0	0	2	0	1	0	33	0	36
8 Gerber Life Insurance Company <sup>6</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
9 (The) Guardian Life Insurance Company of America	117	43	0	38	172	15	43	17	640	15	185	15	215	113	1,628
10 HPHC Insurance Company, Inc	19	0	0	0	1	0	0	0	11	0	13	0	0	0	44
11 John Alden Life Insurance Company	587	100	410	232	571	50	925	106		115	482		249	311	- ,
12 (The) MEGA Life and Health Insurance Company	1,451	394	1,173	286	1,929	241	692	400	3,526	434	1,571	1,289	831	1,377	
13 Metropolitan Life Insurance Company <sup>7</sup>	6	1	0	0	46	14	90	14	105	0	35		49	4	371
14 Mid-West National Life Insurance Company of Tennessee	1,520	174	1,068	120	2,091	104	581	207	3,109	142	1,470	1,373	445	1,343	
15 National Health Insurance Company <sup>3</sup>	23	0	11	0	49	1	31	2	76	6	21	18	4	26	
16 New England Life Insurance Company	134	0	7	7	133	0	85	22	197	25	149	9	93	15	876
17 Transamerica Life Insurance Company 3, 8	0	0	0	0	0	0	0	0	0	0	0	0	0	1	1
18 Tufts Insurance Company	83	91	138	0	718	15	96	65	1,483	0	478	329	477	267	4,240
19 UniCARE Life and Health Insurance Company	5	0	0	0	0	0	0	0	1	0	0	0	0	0	6
20 UnitedHealthcare Insurance Company	18	85	23	1	73	0	229	21	189	0	83	140	143	53	1,058
TOTALS:	4,840	904	2,871	971	6,069	440	2,794	913	10,870	1,210	4,797	3,811	2,638	3,624	46,752

<sup>&</sup>lt;sup>1</sup> Based on the 2004 Small Group Annual Reports currently on file with the Division.

Page 7 As of May 10, 2005

<sup>&</sup>lt;sup>2</sup> Carrier notified the Division in 1992 that it would cease marketing small group health plans in the Commonwealth of Massachusetts.

<sup>3</sup> Carrier notified the Division in 1996, due to the elimination of "exempt association group status" under M.G.L. c. 176J §2, that it would cease marketing small group health plans in the Commonwealth of Massachusetts.

<sup>&</sup>lt;sup>4</sup> Effective April 1, 1998, Time Insurance Company changed its name to Fortis Insurance Company.

<sup>&</sup>lt;sup>5</sup> Effective Janaury 1, 2001, Phoenix American Life Insurance Company changed its name to GE Group Life Assurance Company.

<sup>&</sup>lt;sup>6</sup> Carrier notified the Division in 2003 that it would nonrenew small group health plans in the Commonwealth of Massachusetts beginning September 1, 2003.

<sup>&</sup>lt;sup>7</sup> Effective August 31, 1996, New England Life Mutual Life Insurance Company merged into Metropolitan Life Insurance Company which is the surviving entity.

<sup>&</sup>lt;sup>8</sup> Effective March 1, 2001, PFL Life Insurance Company changed its name to Transamerica Life Insurance Company.